

SHI INTERNATIONAL CORP.

Trade Names: SOFTWARE HOUSE INTERNATIONAL,S H I

ACTIVE

HEADQUARTERS

D-U-N-S

61-142-9481

Number:

Company: SHI INTERNATIONAL CORP.

D&B Address	Added to Portfolio:	06/12/2019
Address:	Endorsement:	akif_nizam@shi.com
	Last View Date:	02/11/2020
Location		
Type:		
Phone:		
Fax:		
Web:		

Company Summary

SCORE BAR			
Sales (Revenue)	9,767,005,000	Source: DNB, FISCAL, 12-31-2018	
Net Worth	538,229,000	Source: DNB, FISCAL, 12-31-2018	
Total Assets	2,240,059,000	Source: DNB, FISCAL, 12-31-2018	
Bankruptcy Found	N		
Commercial Credit Score	<div>↑</div> 532	Low to Moderate Risk of severe payment delinquency.	
Commercial Credit Score Percentile	<div>↑</div> 72	Low to Moderate Risk of severe payment delinquency.	
D&B Viability Rating	<div>14AA</div>	View More Details	
Current Ratio	1.3	Source: DNB, FISCAL, 12-31-2018	
Credit Limit - D&B Aggressive	1,000,000.00	Based on profiles of other similar companies.	
PAYDEX®	<div>↓</div> 75	Paying 8 days past due	
Commercial Credit Score Class	<div>↑</div> 2	Low to Moderate Risk of severe payment delinquency	
Financial Stress Score Class	<div>↑</div> 2	Low to Moderate Risk of severe financial stress	

Credit Limit - D&B Conservative	1,000,000.00	Based on profiles of other similar companies.
D&B Rating	5A2	5A indicates 50 million and over, Credit appraisal of 2 is good

D&B 3-MONTH PAYDEX®

COMMERCIAL CREDIT SCORE CLASS

Commercial Credit Score Class : 2 

Low Risk:1 ; High Risk:5

D&B 3-month PAYDEX® : 74 

Low Risk (100) ; High Risk (1)

When weighted by amount, Payments to suppliers average
9 Days Beyond Terms

D&B COMPANY OVERVIEW

This is a headquarters location

Branch(es) or Division(s) exist Y	Chief Executive THAI LEE, CEO	Age (Year Started) 31 years (1989)
Employees 4500 (1800 Here)	History Status CLEAR	Net Worth 538229000
Mailing Address PO BOX 952121 Dallas ,TX 75382	Financing SECURED	Financial Condition GOOD
Revenue 9767005000	SIC <u>5734</u>	Line of business Ret computers/software
NAICS <u>443142</u>		

D&B PAYDEX®

FINANCIAL STRESS SCORE CLASS

Financial Stress Score Class : 2 

Low Risk:1 ; High Risk:5

D&B PAYDEX® : 75 

Low Risk (100) ; High Risk (1)

When weighted by amount, Payments to suppliers average
8 days beyond terms

PUBLIC FILINGS		
The following data includes both open and closed filings found in D&B's database on this company.		
Record Type	Number of Records	Most Recent Filing Date
Bankruptcies	0	---
Judgments	0	---
Liens	2	12/09/2019
Suits	0	---
UCCs	176	11/17/2019
The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.		

Corporate Linkage

Increase your understanding of the links and risks between your customers and suppliers with D&B's Interactive Global Family Tree

SUBSIDIARIES (INTERNATIONAL)

Company	City , Country or Region	D-U-N-S® NUMBER
SHI CORPORATION UK LIMITED	MILTON KEYNES , UNITED KINGDOM	22-321-5176
SHI INTERNATIONAL CORP.	MILTON KEYNES , UNITED KINGDOM	23-041-6559
SHI Canada ULC	TORONTO , CANADA	24-362-9057
SHI SINGAPORE SOLUTIONS PTE. LTD.	SINGAPORE , SINGAPORE	65-926-4485
SHI INTERNATIONAL CORP HONG KONG LIMITED	CENTRAL DISTRICT , HONG KONG	68-634-3456
SHI GLOBAL IT SOLUTIONS IRELAND LIMITED	Dublin , IRELAND	98-574-4595

BRANCHES (DOMESTIC)

Company	City , State	D-U-N-S® NUMBER
SHI INTERNATIONAL CORP.	SAN JOSE , California	80-731-4828

SHI INTERNATIONAL CORP.	PHILADELPHIA , Pennsylvania	88-322-6888
SHI INTERNATIONAL CORP.	TEMPE , Arizona	82-925-3066
SHI INTERNATIONAL CORP.	SAN DIEGO , California	82-925-3330
SHI INTERNATIONAL CORP.	ATLANTA , Georgia	82-925-3462
SHI INTERNATIONAL CORP.	SAN FRANCISCO , California	82-925-3215
SHI INTERNATIONAL CORP.	CHICAGO , Illinois	82-925-3769
SHI INTERNATIONAL CORP.	MINNEAPOLIS , Minnesota	82-925-3850
SHI INTERNATIONAL CORP.	SAINT LOUIS , Missouri	82-925-4023
SHI INTERNATIONAL CORP.	DALLAS , Texas	82-925-5251
SHI INTERNATIONAL CORP.	HOUSTON , Texas	82-925-5335
SHI INTERNATIONAL CORP.	ARLINGTON , Virginia	82-925-5343
SHI INTERNATIONAL CORP.	BELLEVUE , Washington	82-925-5475
SHI INTERNATIONAL CORP.	TAMPA , Florida	83-240-0621
SHI INTERNATIONAL CORP.	SHAWNEE MISSION , Kansas	83-240-0688
SHI INTERNATIONAL CORP.	NEEDHAM , Massachusetts	83-240-0803
SHI INTERNATIONAL CORP.	DENVER , Colorado	83-240-0662
SHI INTERNATIONAL CORP.	INDIANAPOLIS , Indiana	83-240-0852
SHI INTERNATIONAL CORP.	SAINT PETERSBURG , Florida	08-106-8436
SHI INTERNATIONAL CORP.	WAYNE , Pennsylvania	02-958-1868
SHI INTERNATIONAL CORP.	DURHAM , North Carolina	07-166-5395
SHI INTERNATIONAL CORP.	CROFTON , Maryland	04-235-0384
SHI INTERNATIONAL CORP.	REMER , Minnesota	05-845-6218
SHI INTERNATIONAL CORP.	EL SEGUNDO , California	07-940-9361
SHI INTERNATIONAL CORP.	NEW YORK , New York	07-940-9369

This list is limited to the first 25 branches.

BRANCHES (INTERNATIONAL)

Company	City , Country or Region	D-U-N-S® NUMBER
Software House International	NORTH VANCOUVER , CANADA	25-930-0382
SHI International Corp.	CENTRAL DISTRICT , HONG KONG	66-834-4679

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Predictive Scores

CREDIT CAPACITY SUMMARY

This credit rating was assigned because of D&B's assessment of the company's creditworthiness. For more information, see the **D&B Rating Key**

D&B Rating: 5A2

Financial Strength: 5A indicates 50 million and over

Composite credit appraisal: 2 is good

Sales: 9,767,005,000 (Up by 18.5% from last year)

Number of Employees Total: 4,500 (1800 here) (As of 12/30/2018)

Worth: 538,229,000 (Up by 23.6% from last year) (As of 12/30/2018)

Working Capital: \$439,718,000 (As of 12/31/2018)

Payment Activity	(based on 264 experiences)
Average High Credit:	\$903,016
Highest Credit:	\$50,000,000
Total Highest Credit:	\$195,575,050

Below is an overview of the company's rating history since 07/24/2001.

D&B Rating	Date Applied
5A2	01/23/2018
5A3	05/04/2015
--	11/25/2014
5A3	08/20/2014
--	06/11/2014
5A2	05/19/2014
5A3	05/11/2009

5A2	03/15/2009
5A3	05/06/2002
4A3	07/24/2001

Note: The Worth amount in this section may have been adjusted by D&B to reflect typical deductions, such as certain intangible assets.

D&B CREDIT LIMIT RECOMMENDATION

Conservative credit Limit: 1,000,000

Aggressive credit Limit: 1,000,000

Risk category for this business: LOW

Risk category for this business: : LOW

The Credit Limit Recommendation (CLR) is intended to serve as a directional benchmark for all businesses within the same line of business or industry, and is not calculated based on any individual business. Thus, the CLR is intended to help guide the credit limit decision, and must be balanced in combination with other elements which reflect the individual company's size, financial strength, payment history, and credit worthiness, all of which can be derived from D&B reports.


Risk is assessed using D&Bs scoring methodology and is one factor used to create the recommended limits. See Help for details.

FINANCIAL STRESS CLASS SUMMARY

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

The Financial Stress Class of 2 for this company shows that firms with this class had a failure rate of 0.09% (9 per 10,000), which is lower than the average of businesses in D & B's database

Financial Stress Class :

Financial Stress Class : 2 

Low Risk:1 ; High Risk:5

Lower than average risk of severe financial stress, such as a bankruptcy or going out of business with unpaid debt, over the next 12 months.

Probability of Failure:

- Risk of Severe Financial Stress for Businesses with this Class: **0.09%** (9 per 10,000)
- Financial Stress National Percentile : **71** (Highest Risk: 1; Lowest Risk: 100)
- Financial Stress Score : **1514** (Highest Risk: 1,001; Lowest Risk: 1,875)
- Average Risk of Severe Financial Stress for Businesses in D&B database: **0.48%** (48 per 10,000)

The Financial Stress Class of this business is based on the following factors:

- Low proportion of satisfactory payment experiences to total payment experiences.
- High proportion of slow payment experiences to total number of payment experiences.
- UCC Filings reported.
- High number of inquiries to D & B over last 12 months.

Financial Stress Percentile Trend:

- Notes:**
- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
 - The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes.
 - The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
 - The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	71
Region: MIDDLE ATLANTIC	44
Industry: GENERAL RETAIL	49
Employee range: 500+	61
Years in Business: 26+	77

This Business has a Financial Stress Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

CREDIT SCORE SUMMARY

The Commercial Credit Score (CCS) predicts the likelihood of a business paying its bills in a severely delinquent manner (91 days or more past terms).

The Credit Score class of 2 for this company shows that 2.5% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D & B's database.

Credit Score Class :

Credit Score Class : 2 

Low Risk:1 ; High Risk:5

Moderate risk of severe payment delinquency over next 12 months.

Incidence of Delinquent Payment

- Among Companies with this Classification: **2.50%**
- Average compared to businesses in D&B's database: **10.20%**
- Credit Score Percentile : **72** (Highest Risk: 1; Lowest Risk: 100)
- Credit Score : **532** (Highest Risk: 101; Lowest Risk: 670)

The Credit Score Class of this business is based on the following factors:

- Proportion of slow payments in recent months
- Higher risk industry based on delinquency rates for this industry
- Total Liabilities to Net Worth influencing the score
- Proportion of past due balances to total amount owing
- Evidence of open liens

Credit Score Class Percentile Trend:

Notes

- The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.
- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 91 days past due or more by creditors. The calculation of this value is based on D&B's trade payment database.
- The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
- The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	72
Region: MIDDLE ATLANTIC	51
Industry: GENERAL RETAIL	49
Employee range: 500-38527	84
Years in Business: 26+	85

This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

Trade Payments

D&B PAYDEX®


The D&B PAYDEX is a unique, weighted indicator of payment performance based on payment experiences as reported to D&B by trade references. Learn more about the D&B PAYDEX

Timeliness of historical payments for this company.

Current PAYDEX 75 Equal to 8 days beyond terms (Pays more slowly than the average for its industry of 3 days beyond terms) Industry Median 78 Equal to 3 days beyond terms Payment Trend Unchanged Compared to payments three months ago Indications of slowness can be the result of dispute over merchandise, skipped invoices etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.	Payments Within Terms 63% Total payment Experiences in D&Bs File (HQ) 264 Trade Experiences with Slow or Negative Payments(%) 44.7% Total Placed For Collection 0	Average High Credit \$903,016 Largest High Credit \$50,000,000 Highest Now Owing \$30,000,000 Highest Past Due \$15,000,000
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D&B PAYDEX

3-MONTH D&B PAYDEX


D&B PAYDEX : 75 
Low Risk (100) ; High Risk (1)

When weighted by amount, payments to suppliers average 8 days beyond terms

☐ High risk of late payment (Average 30 to 120 days beyond terms)

☐ Medium risk of late payment (Average 30 days or less beyond terms)

☐ Low risk of late payment (Average prompt to 30+ days sooner)

3-Month D&B PAYDEX : 74 
Low Risk (100) ; High Risk (1)

Based on payments collected over last 3 months.

When weighted by amount, payments to suppliers average 9 days beyond terms

☐ High risk of late payment (Average 30 to 120 days beyond terms)

☐ Medium risk of late payment (Average 30 days or less beyond terms)

☐ Low risk of late payment (Average prompt to 30+ days sooner)

D&B PAYDEX® COMPARISON

CURRENT YEAR

PAYDEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Ret computers/software , based on SIC code 5734 .

Shows the trend in D&B PAYDEX scoring over the past 12 months.

	3/19	4/19	5/19	6/19	7/19	8/19	9/19	10/19	11/19	12/19	12/19	1/20
This Business	76	77	77	78	76	78	77	78	77	77	78	75
Industry Quartile												
Upper	-	80	-	-	80	-	-	80	-	-	80	-
Median	-	79	-	-	79	-	-	79	-	-	78	-
Lower	-	72	-	-	73	-	-	73	-	-	74	-

Current PAYDEX for this Business is 75 , or equal to 8 days beyond terms

The 12-month high is 78 , or equal to 3 DAYS BEYOND terms

The 12-month low is 71 , or equal to 14 DAYS BEYOND terms

PREVIOUS YEAR

Shows PAYDEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Ret computers/software , based on SIC code 5734 .

Previous Year	4/18	7/18	10/18	1/19
	Q1'18	Q2'18	Q3'18	Q4'19
This Business	78	77	75	76
Industry Quartile				
Upper	80	80	80	80
Median	79	79	79	79
Lower	73	71	72	72

Based on payments collected over the last 4 quarters.

Current PAYDEX for this Business is 75, or equal to 8 days beyond terms

The present industry median Score is 78, or equal to 3 DAYS BEYOND terms

Industry upper quartile represents the performance of the payers in the 75th percentile

Industry lower quartile represents the performance of the payers in the 25th percentile

PAYMENT HABITS

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences to calculate the percentage, and the total credit value of the credit extended.

Credit Extended	Payment Experiences	Total Amount	% of Payments Within Terms
Over 100,000	50	192,500,000	<div><div></div></div> 85%

50,000-100,000	22	1,295,000	<div><div>57%</div></div>
15,000-49,999	36	950,000	<div><div>58%</div></div>
5,000-14,999	33	230,000	<div><div>68%</div></div>
1,000-4,999	37	61,000	<div><div>63%</div></div>
Under 1,000	38	15,650	<div><div>51%</div></div>

Based on payments collected over last 24 months.

Payment experiences reflect how bills are paid in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc.

PAYMENT SUMMARY

There are 264 payment experience(s) in D&Bs file for the most recent 24 months, with 161 experience(s) reported during the last three month period.

The highest Now Owes on file is 30000000 . The highest Past Due on file is 15000000

Below is an overview of the company's currency-weighted payments, segmented by it's supplier's primary industries:

Top Industries	Total Revd (#)	Total Amount	Largest High Credit Within Terms (%)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)	
Whol electronic parts	16	34,167,550	30,000,000	55	45	0	0	0
Prepackaged software	16	35,502,500	30,000,000	92	7	0	0	1
Nonclassified	16	313,550	200,000	74	21	4	1	0
Whol computers/softwr	14	100,525,250	50,000,000	99	1	0	0	0
Telephone communictns	8	412,500	100,000	68	22	10	0	0
Whol electrical equip	6	970,750	900,000	100	0	0	0	0
Short-trm busn credit	6	317,750	250,000	46	54	0	0	0
Misc business credit	6	102,500	50,000	12	88	0	0	0
Computer system desgn	5	4,451,000	4,000,000	46	54	0	0	0
Mfg computers	5	1,035,500	900,000	50	6	44	0	0
Mfg plane engine/part	5	757,600	600,000	49	4	7	40	0
Mfg photograph equip	5	268,500	200,000	45	50	0	0	5
Whol office equipment	4	1,801,000	1,000,000	78	0	0	0	22
Radiotelephone commun	4	201,000	100,000	100	0	0	0	0
Public finance	4	37,750	35,000	100	0	0	0	0
Misc equipment rental	4	30,750	15,000	2	73	24	1	0
Trucking non-local	4	4,350	2,500	59	17	1	0	23
Help supply service	3	961,000	900,000	50	3	0	0	47
Mfg broadcastng equip	3	901,500	900,000	50	0	0	0	50
Whol office supplies	3	330,000	200,000	24	46	0	30	0
Mfg electric test prd	3	92,500	70,000	92	0	0	8	0
Whol industrial equip	3	71,000	45,000	32	49	1	0	18
Whol industrial suppl	3	26,250	25,000	99	0	1	0	0
Investment advice	3	7,750	5,000	81	19	0	0	0
Whol appliances	2	5,000,000	4,000,000	100	0	0	0	0
Misc computer service	2	1,300,000	1,000,000	100	0	0	0	0
Custom programming	2	600,250	600,000	50	50	0	0	0
Mfg abrasive products	2	501,000	500,000	50	0	0	50	0
Engineering services	2	101,000	100,000	99	0	1	0	0
Physical research	2	140,000	90,000	50	0	0	0	50
Misc business service	2	82,500	80,000	98	2	0	0	0
Whol service paper	2	51,000	50,000	100	0	0	0	0
Mfg sheet metalwork	2	35,000	25,000	100	0	0	0	0
Mfg signs/ad spectlys	2	10,250	10,000	100	0	0	0	0
Whol misc profsn eqpt	2	5,750	5,000	87	13	0	0	0
Misc publishing	2	5,750	5,000	93	0	7	0	0

Ret mail-order house	2	100	50	100	0	0	0	0
Business consulting	1	2,000,000	2,000,000	50	50	0	0	0
Surety insurance	1	1,000,000	1,000,000	0	0	0	100	0
Mfg plane parts/equip	1	300,000	300,000	100	0	0	0	0
Mfg measure devices	1	200,000	200,000	100	0	0	0	0
Mfg elect indus equip	1	100,000	100,000	50	50	0	0	0
Facilities support	1	65,000	65,000	50	0	50	0	0
Ret furniture	1	55,000	55,000	50	0	0	50	0
Mechanical contractor	1	50,000	50,000	100	0	0	0	0
Gas service station	1	45,000	45,000	100	0	0	0	0
Mfg process controls	1	20,000	20,000	100	0	0	0	0
Mfg medical instrmnt	1	10,000	10,000	50	0	0	0	50
Mfg electric wire dev	1	10,000	10,000	0	100	0	0	0
Mfg nonwd office furn	1	10,000	10,000	0	100	0	0	0
Whol nondurable goods	1	7,500	7,500	100	0	0	0	0
Mfg switchgear-boards	1	7,500	7,500	100	0	0	0	0
Nonphysical research	1	7,500	7,500	100	0	0	0	0
Mfg elect. components	1	5,000	5,000	50	50	0	0	0
Mfg fluid power pumps	1	5,000	5,000	0	100	0	0	0
Books-print/publish	1	5,000	5,000	100	0	0	0	0
Whol misc coml equip	1	5,000	5,000	0	0	0	0	100
Mfg conveyors	1	5,000	5,000	100	0	0	0	0
Mfg manifold forms	1	2,500	2,500	100	0	0	0	0
Mfg computer storage	1	2,500	2,500	0	0	0	100	0
Industrial launderer	1	1,000	1,000	50	50	0	0	0
Mfg semiconductors	1	1,000	1,000	100	0	0	0	0
Mfg wood office furn	1	1,000	1,000	50	0	0	0	50
Coating/engrave svcs	1	1,000	1,000	50	50	0	0	0
Eating place	1	1,000	1,000	0	100	0	0	0
Mfg fluid meters	1	1,000	1,000	100	0	0	0	0
Mfg blankbook/binder	1	750	750	100	0	0	0	0
Mfg die cut/paper brd	1	750	750	0	100	0	0	0
Misc coml printing	1	750	750	100	0	0	0	0
Mfg refrig/heat equip	1	750	750	0	0	0	0	100
Ret stationery	1	750	750	0	50	0	0	50
Mfg analytic instrmnt	1	500	500	0	100	0	0	0
Admin public health	1	500	500	100	0	0	0	0
Mfg relays/controls	1	500	500	100	0	0	0	0
Whol furniture	1	250	250	100	0	0	0	0
Mfg air/gas compress	1	100	100	0	0	0	0	100
Reg misc coml sector	1	100	100	100	0	0	0	0
Whol piece goods	1	50	50	50	0	0	50	0
Natnl commercial bank	1	0	0	0	0	0	0	0

Other payment categories

Cash experiences

35

\$4,100

\$750

Payment record unknown

12

\$519,300

\$400,000

Unfavorable comments

0

\$0

\$0

Placed for collections

0

\$0

\$0

Total in D&B's file

264

\$195,575,055

\$50,000,000

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Indications of slowness can be result of dispute over merchandise, skipped invoices, etc.

DETAILED PAYMENT HISTORY FOR THIS COMPANY

<u>Date Reported (mm/yy)</u>	<u>Paying Record</u>	<u>High Credit</u>	<u>Now Owes</u>	<u>Past Due</u>	<u>Selling Terms</u>	<u>Last Sale Within (month)</u>
02/20	Slow 15	2,500	2,500	2,500		1 mo
01/20	Ppt	20,000,000	6,000,000	0		1 mo
01/20	Ppt	4,000,000	2,000,000	15,000		1 mo
01/20	Ppt	1,000,000	40,000	0		1 mo
01/20	Ppt	300,000	95,000	2,500		1 mo
01/20	Ppt	250,000	95,000	0		1 mo
01/20	Ppt	200,000	100,000	2,500		1 mo
01/20	Ppt	100,000	100,000	0		1 mo
01/20	Ppt	80,000	70,000	0		1 mo
01/20	Ppt	50,000	0	0		2-3 mos
01/20	Ppt	45,000	0	0		6-12 mos
01/20	Ppt	45,000	0	0		1 mo
01/20	Ppt	40,000	10,000	0	N60	1 mo
01/20	Ppt	25,000	1,000	0		1 mo
01/20	Ppt	15,000	0	0	N30	6-12 mos
01/20	Ppt	10,000	50	50		1 mo
01/20	Ppt	7,500	0	0		2-3 mos
01/20	Ppt	7,500	0	0	N30	4-5 mos
01/20	Ppt	7,500	7,500	0		1 mo
01/20	Ppt	5,000	0	0		2-3 mos
01/20	Ppt	5,000	0	0		2-3 mos
01/20	Ppt	2,500	0	0	N30	6-12 mos
01/20	Ppt	2,500	0	0		2-3 mos
01/20	Ppt	2,500	0	0		1 mo
01/20	Ppt	1,000	0	0		2-3 mos
01/20	Ppt	500	0	0		6-12 mos
01/20	Ppt	500	0	0		6-12 mos
01/20	Ppt	50	0	0		6-12 mos
01/20	Ppt-Slow 30	2,000,000	500,000	200,000		1 mo
01/20	Ppt-Slow 30	200,000	200,000			2-3 mos
01/20	Ppt-Slow 30	100,000	0	0		6-12 mos
01/20	Ppt-Slow 30	100,000	25,000	2,500	1 10 N30	1 mo
01/20	Ppt-Slow 30	50,000	0	0		6-12 mos
01/20	Ppt-Slow 30	35,000	0	0		1 mo

01/20	Ppt-Slow 30	5,000	0	0	N30	4-5 mos
01/20	Ppt-Slow 30	2,500	1,000	0		1 mo
01/20	Ppt-Slow 45	100	100	100		2-3 mos
01/20	Ppt-Slow 60	900,000	500,000	250,000		1 mo
01/20	Ppt-Slow 60	20,000	5,000	250		1 mo
01/20	Ppt-Slow 60	750	0	0		4-5 mos
01/20	Ppt-Slow 60	250	0	0		6-12 mos
01/20	Ppt-Slow 90	500,000	200,000	0		1 mo
01/20	Ppt-Slow 90	10,000	10,000	5,000	N30	1 mo
01/20	Ppt-Slow 150+	700,000	85,000	30,000		1 mo
01/20	Ppt-Slow 150+	100,000	0	0		4-5 mos
01/20	Ppt-Slow 180	25,000	0			4-5 mos
01/20	Slow 30	50,000	50,000	25,000		1 mo
01/20	Slow 30	35,000	35,000			4-5 mos
01/20	Slow 30	15,000	0	0		2-3 mos
01/20	Slow 30-60	15,000	15,000	10,000		1 mo
01/20	Slow 90	7,500	0	0		6-12 mos
01/20	Slow 90	500	500	500		
01/20	Slow 90	500	500	500		
01/20	Slow 120	250	250	250	N30	
01/20	Slow 120+	20,000	20,000	20,000		
01/20	(056)	0			Sales COD	1 mo
12/19	Ppt	2,500	0	0		6-12 mos
12/19	Ppt	2,500	0	0		4-5 mos
12/19	Ppt	1,000	0	0		6-12 mos
12/19	Ppt	1,000	0	0		6-12 mos
12/19	Ppt	750	0	0	N30	6-12 mos
12/19	Ppt	500	0	0		6-12 mos
12/19	Ppt	50	0	0		6-12 mos
12/19	Ppt-Slow 30	60,000	40,000	10,000		1 mo
12/19	Ppt-Slow 90	55,000	30,000	25,000		1 mo
12/19	Ppt-Slow 90	1,000	500	0		1 mo
12/19	Slow 30	60,000	0	0		4-5 mos
12/19	Slow 30	10,000	0	0	1 15 N30	4-5 mos
12/19	Slow 30	750	0	0	N30	2-3 mos

12/19	Slow 30	750	0	0		6-12 mos
12/19	Slow 60	1,000	0	0		6-12 mos
11/19	Ppt	750	0	0	N30	1 mo
10/19	Ppt	1,000	0	0		6-12 mos
09/19	Ppt	2,500	0	0		6-12 mos
09/19	Ppt	500	0	0		6-12 mos
09/19	Ppt	50	0	0	N30	6-12 mos
07/19	Ppt	1,000				1 mo
07/19	Ppt	250	0	0		6-12 mos
07/19	Ppt	250	0	0		2-3 mos
04/19	(080)				Cash account	6-12 mos

Payments Detail Key: ■ 30 or more days beyond terms

Payment experiences reflect how bills are paid in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc. Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported

Public Filings

The following data includes both open and closed filings found in D&B's database on this company.

Bankruptcies	Judgments	Liens	Suits	UCCs
0	0	2	0	176
Latest Filing:	Latest Filing:	Latest Filing:	Latest Filing:	Latest Filing:
		12/09/2019		11/17/2019

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

LIENS

A **Liens** holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

Amount	184
Status	Open
CASE NO.	19-1363643
Type	County Tax
Filed By	TAX COLLECTOR

Against	SHI INTERNATIONAL INC, EL SEGUNDO, CA
Where filed	LOS ANGELES COUNTY RECORDER OF DEEDS, NORWALK, CA
Date status attained	12/09/2019
Date filed	12/09/2019
Latest Info Received	01/05/2020

Amount	25
Status	Open
CASE NO.	19-0135548
Type	County Tax
Filed By	TAX COLLECTOR
Against	SHI INTERNATIONAL CORP
Where filed	SAN DIEGO COUNTY RECORDERS OFFICE, SAN DIEGO, CA
Date status attained	04/14/2019
Date filed	04/14/2019
Latest Info Received	06/02/2019

UCC FILINGS	
Type	Continuation
Sec. Party	IBM CREDIT LLC
Debtor	SOFTWARE HOUSE INTERNATIONAL, INC.
Filing No.	1922103
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	05/17/2004
Latest Info Received	05/31/2004

Original UCC Filed Date	08/04/1999
Original Filing No	1922103
Collateral	All Negotiable instruments including proceeds and products - All Inventory including proceeds and products - All Account(s) including proceeds and products - All Computer equipment including proceeds and products - and OTHERS
Type	Amendment
Sec. Party	IBM CREDIT LLC
Debtor	SOFTWARE HOUSE INTERNATIONAL, INC.
Filing No.	1922103
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	01/31/2005
Latest Info Received	03/01/2005
Original UCC Filed Date	08/04/1999
Original Filing No	1922103
Type	Amendment
Sec. Party	IBM CREDIT CORPORATION, ATLANTA, GA IBM CREDIT CORPORATION, ARMONK, NY
Debtor	SOFTWARE HOUSE INTERNATIONAL INC and OTHERS
Filing No.	1922103
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	10/01/2008
Latest Info Received	11/24/2008
Original UCC Filed Date	08/04/1999
Original Filing No	1922103
Type	Continuation

Sec. Party	IBM CREDIT CORPORATION, ARMONK, NY IBM CREDIT CORPORATION, ATLANTA, GA
Debtor	SHI INTERNATIONAL CORP. and OTHERS
Filing No.	1922103
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	03/15/2009
Latest Info Received	05/14/2009
Original UCC Filed Date	08/04/1999
Original Filing No	1922103
Collateral	CONTRACT and proceeds
Type	Partial release
Sec. Party	IBM CREDIT CORPORATION, ATLANTA, GA
Debtor	SOFTWARE HOUSE INTERNATIONAL, INC.
Filing No.	1922103
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	10/02/2011
Latest Info Received	12/19/2012
Original UCC Filed Date	08/04/1999
Original Filing No	1922103
Collateral	SECURITY INTEREST and proceeds
Type	Partial release
Sec. Party	IBM CREDIT CORPORATION, ARMONK, NY
Debtor	SHI INTERNATIONAL CORP. and OTHERS
Filing No.	1922103

Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	12/20/2011
Latest Info Received	04/06/2012
Original UCC Filed Date	08/04/1999
Original Filing No	1922103
Collateral	SECURITY INTEREST and proceeds
Type	Partial release
Sec. Party	IBM CREDIT CORPORATION, ATLANTA, GA
Debtor	SOFTWARE HOUSE INTERNATIONAL, INC.
Filing No.	1922103
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	03/22/2012
Latest Info Received	05/15/2012
Original UCC Filed Date	08/04/1999
Original Filing No	1922103
Collateral	AGREEMENT and proceeds
Type	Partial release
Sec. Party	IBM CREDIT LLC, ATLANTA, GA
Debtor	SOFTWARE HOUSE INTERNATIONAL, INC.
Filing No.	1922103
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	06/24/2012
Latest Info Received	09/03/2012
Original UCC Filed Date	08/04/1999

Original Filing No	1922103
Collateral	SECURITY INTEREST and proceeds
Type	Partial release
Sec. Party	IBM CREDIT CORPORATION, ATLANTA, GA
Debtor	SOFTWARE HOUSE INTERNATIONAL, INC.
Filing No.	1922103
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	07/31/2012
Latest Info Received	09/27/2012
Original UCC Filed Date	08/04/1999
Original Filing No	1922103
Collateral	CONTRACT and proceeds
Type	Partial release
Sec. Party	IBM CREDIT CORPORATION, ATLANTA, GA
Debtor	SOFTWARE HOUSE INTERNATIONAL, INC.
Filing No.	1922103
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	10/31/2012
Latest Info Received	01/09/2013
Original UCC Filed Date	08/04/1999
Original Filing No	1922103
Collateral	CONTRACT and proceeds
Type	Amendment

Sec. Party	IBM CREDIT CORPORATION, ATLANTA, GA
Debtor	SOFTWARE HOUSE INTERNATIONAL, INC.
Filing No.	1922103
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	11/14/2012
Latest Info Received	02/27/2013
Original UCC Filed Date	08/04/1999
Original Filing No	1922103

Collateral	SECURITY INTEREST and proceeds
Type	Partial release
Sec. Party	IBM CREDIT CORPORATION, ATLANTA, GA
Debtor	SOFTWARE HOUSE INTERNATIONAL, INC.
Filing No.	1922103
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	02/12/2013
Latest Info Received	04/17/2013
Original UCC Filed Date	08/04/1999
Original Filing No	1922103

Type	Continuation
Sec. Party	IBM CREDIT CORPORATION, ATLANTA, GA
Debtor	SOFTWARE HOUSE INTERNATIONAL, INC.
Filing No.	1922103
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	04/15/2014

Latest Info Received	09/08/2014
Original UCC Filed Date	08/04/1999
Original Filing No	1922103

Type	Continuation
Sec. Party	IBM CREDIT LLC, ATLANTA, GA
Debtor	SOFTWARE HOUSE INTERNATIONAL, INC., SOMERSET, NJ
Filing No.	1922103
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	04/24/2019
Latest Info Received	05/19/2019
Original UCC Filed Date	08/04/1999
Original Filing No	1922103

Collateral	Negotiable instruments and proceeds - Assets and proceeds - Account(s) and proceeds - Chattel paper and proceeds - and OTHERS
Type	Original
Sec. Party	PNC EQUIPMENT FINANCE, LLC (USD), CINCINNATI, OH
Debtor	SHI INTERNATIONAL CORP.
Filing No.	20180606893X
Filed With	SECRETARY OF STATE/UCC DIVISION, TALLAHASSEE, FL
Date Filed	08/01/2018
Latest Info Received	08/16/2018

Collateral	Negotiable instruments and proceeds - Accounts receivable and proceeds - Account(s) and proceeds - Assets and proceeds - and OTHERS
Type	Original

Sec. Party	RWN, INC., NORTH KANSAS CITY, MO
Debtor	PHI SUB I, LLC, DALLAS, TX
Filing No.	160005752389
Filed With	SECRETARY OF STATE/UCC DIVISION, AUSTIN, TX
Date Filed	02/21/2016
Latest Info Received	02/29/2016
Collateral	Inventory including proceeds and products - Chattel paper including proceeds and products
Type	Original
Sec. Party	BANC OF AMERICA LEASING & CAPITAL, LLC, CHICAGO, IL
Debtor	SHI INTERNATIONAL CORP
Filing No.	26077512
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	09/13/2011
Latest Info Received	10/13/2011
Type	Amendment
Sec. Party	BANC OF AMERICA LEASING & CAPITAL. LLC, CHICAGO, IL BANK OF AMERICA, NATIONAL ASSOCIATION, CHICAGO, IL
Debtor	SHI INTERNATIONAL CORP
Filing No.	26077512
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	10/02/2011
Latest Info Received	02/15/2012
Original UCC Filed Date	09/13/2011
Original Filing No	26077512

Type	Continuation
Sec. Party	BANC OF AMERICA LEASING & CAPITAL, LLC, CHICAGO, IL
Debtor	SHI INTERNATIONAL CORP
Filing No.	26077512
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	05/05/2016
Latest Info Received	05/23/2016
Original UCC Filed Date	09/13/2011
Original Filing No	26077512

Collateral	Inventory and proceeds - Account(s) and proceeds - Contract rights and proceeds - General intangibles(s) and proceeds - and OTHERS
Type	Original
Sec. Party	ARROW CAPITAL SOLUTIONS, INC., CENTENNIAL, CO
Debtor	SHI INTERNATIONAL CORP.
Filing No.	53352082
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	04/24/2019
Latest Info Received	05/09/2019

Collateral	Accounts receivable and proceeds - Contract rights and proceeds
Type	Original
Sec. Party	JPMORGAN CHASE BANK, N.A., CHICAGO, IL
Debtor	SHI INTERNATIONAL CORP.
Filing No.	52543692
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ

Date Filed	12/10/2017
Latest Info Received	01/18/2018
Collateral	Accounts receivable and proceeds - Account(s) and proceeds
Type	Original
Sec. Party	CITIBANK, N.A., ITS BRANCHES, SUBSIDIARIES AND AFFILIATES, NEW YORK, NY
Debtor	SHI INTERNATIONAL CORP.
Filing No.	52062722
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	01/30/2017
Latest Info Received	03/23/2017
Collateral	Accounts receivable and proceeds - Account(s) and proceeds
Type	Original
Sec. Party	CITIBANK, N.A., ITS BRANCHES, SUBSIDIARIES AND AFFILIATES, NEW YORK, NY
Debtor	SHI INTERNATIONAL CORP.
Filing No.	51220974
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	06/24/2015
Latest Info Received	07/30/2015
Type	Amendment
Sec. Party	CITIBANK, N.A., ITS BRANCHES, SUBSIDIARIES AND AFFILIATES, NEW YORK, NY
Debtor	SHI INTERNATIONAL CORP.
Filing No.	51220974

Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	11/17/2019
Latest Info Received	11/24/2019
Original UCC Filed Date	06/24/2015
Original Filing No	51220974

Collateral	Accounts receivable and proceeds - Account(s) and proceeds
Type	Original
Sec. Party	CITIBANK, N.A., ITS BRANCHES, SUBSIDIARIES AND AFFILIATES, NEW YORK, NY
Debtor	SHI INTERNATIONAL CORP.
Filing No.	50581191
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	07/24/2013
Latest Info Received	08/15/2013

Type	Continuation
Sec. Party	CITIBANK, N.A., ITS BRANCHES, SUBSIDIARIES AND AFFILIATES, NEW YORK, NY
Debtor	SHI INTERNATIONAL CORP.
Filing No.	50581191
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	05/10/2018
Latest Info Received	06/03/2018
Original UCC Filed Date	07/24/2013
Original Filing No	50581191

Collateral	Inventory and proceeds - Assets and proceeds - Account(s) and proceeds - General intangibles(s) and proceeds - and OTHERS
Type	Original
Sec. Party	EVERBANK COMMERCIAL FINANCE, INC., PARSIPPANY, NJ
Debtor	SHI INTERNATIONAL CORP.
Filing No.	50451760
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	02/20/2013
Latest Info Received	03/17/2013

There are additional UCC's in D&B's file on this company available by contacting 1-800-234-3867

GOVERNMENT ACTIVITY

Activity summary

Borrower (Dir/Guar)	NO
Administrative Debt	NO
Contractor	YES
Grantee	NO
Party excluded from federal program(s)	NO

Possible candidate for socio-economic program consideration

Labour Surplus Area	N/A
Small Business	N/A
8(A) firm	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

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Special Events

10-15-2019 - ANNOUNCED WORK FORCE CHANGES:

According to published reports, SHI International Corp. announced that it is set to open a new data center in Piscataway by the end of the month.

04-17-2019 - MERGER/ACQUISITION:

According to published reports, SHI International, DUNS 611429481, (Somerset, NJ) announced that the company has acquired Corporate Training Group, Inc.

History & Operations

COMPANY OVERVIEW

Company Name	Phone	History
SHI INTERNATIONAL CORP.	732 764-8888	CLEAR
Doing Business As	URL	Present management control
SOFTWARE HOUSE	www.shi.com	31 years
INTERNATIONAL S H I		Operations
Street Address		Profitable
290 Davidson Ave Somerset, NJ 08873		
Mailing Address:		
PO Box 952121 Dallas NJ 75382		
Annual Sales		
\$9,767,005,000.00		

HISTORY

The following information was reported 05/02/2019

Officer(s):

- THAI LEE, CEO
- KOGUAN LEO, CHB
- HAL JAGGER, V PRES
- PAUL NG, CFO-SEC-V PRES
- MELISSA GRAHAM, V PRES
- CELESTE LEE, V PRES
- AL FITZGERALD, V PRES

DIRECTOR(S): THE OFFICER(S)

The New Jersey Secretary of States business registrations file showed that SHI International Corp. was registered as a Corporation on November 28, 1989, under file registration number 0100434583.

Business started 1989 by Leo Koguan. 60% of capital stock is owned by Thai Lee. 40% of capital stock is owned by Leo Koguan.

In November 1989, Software House International Inc was formed by Leo Koguan with the purchased of assets of Software House.

RECENT EVENTS:.

On May 1, 2019, Lisa Eyerkuss, President, Corporate Training Group, Inc, stated that Shi International Corp., Somerset, NJ, has acquired Corporate Training Group, Inc, Iselin, NJ, on April 15, 2019. With the acquisition, Corporate Training Group, Inc. has ceased to exist as a legal entity and its location will now operate as a division of Shi International Corp. Employees and management were retained. Terms of the transaction were not disclosed. Further details are unavailable.

On February 2, 2018, an inside source stated that SHI International Corp., Somerset, NJ, has acquired substantially all of the assets of eTelligent Solutions, Inc., Saint Petersburg, FL, on January 1, 2018. With the acquisition, eTelligent Solutions, Inc. ceased to exist as a legal entity and its location will now operate as a branch of SHI International Corp. d/b/a eTelligent. Terms of the transaction were undisclosed. Further details are unavailable.

On March 4, 2016, sources stated that SHI International Corp., Somerset, NJ, has acquired Eastridge Technology, Inc., Winston Salem, NC, on February 23, 2016. With the acquisition, Eastridge Technology, Inc. will no longer be a legal operating entity and location will now operate as a branch of SHI International Corp. Employees and management were retained. Terms of the transaction were not disclosed. Further details are unavailable.

THAI LEE born 1958. Thai holds an MBA from Harvard Business School.

KOGUAN LEO born 1955. Koguan holds a Master's in International Relations.

HAL JAGGER. Hal obtained his B.A. of Political Science from the University of California, Davis in 1994.

PAUL NG. 1989-present active here.

MELISSA GRAHAM. Antecedents are unknown.

CELESTE LEE. Celeste holds a Master's from Harvard University.

AL FITZGERALD. Antecedents are unknown.

OPERATIONS

05/02/2019

Description:

- Retails computer or computer software (100%).
- Has 15,000 account(s). Terms are Net 30 days. Sells to commercial concerns and governmental accounts. Territory : International.
- Nonseasonal.

Employees: 4,500 which includes officer(s). 1,800 employed here.

Facilities: Owns 900,000 sq. ft. in on 1st-4th floor of a multi story brick building.

Location: Central business section on side street.

Branches: This business has multiple branches. Detailed branch or division information is available in Dun & Bradstreets linkage tree products.

Subsidiaries:

- This business has one subsidiary.
- Shi/Government Solutions, Inc.

SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific about a company's operations than if we use the standard 4-digit code.

The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

- 5734 0000 Computer and software stores

NAICS:

- 443142 Electronics Stores

Financials

COMPANY FINANCIALS

D&B

FINANCIAL STATEMENT COMPARISON
03/20/2019

Three-year Statement Comparative:

	Fiscal Consolidated Dec 31 2018	Fiscal Consolidated Dec 31 2017	Fiscal Consolidated Dec 31 2016	Last Three Years
Curr Assets	2,141,548,000	1,848,367,000	1,551,272,000	
Curr Liabs	1,701,830,000	1,459,192,000	1,224,700,000	
Current Ratio	1.26	1.27	1.27	
Working Capital	439,718,000	389,175,000	326,572,000	
Other Assets	98,511,000	46,461,000	48,091,000	
Worth	538,229,000	435,636,000	374,663,000	
Sales	9,767,005,000	8,243,563,000		
Long Term Liab	0	0	0	

Net Profit (Loss)		245,731,000	197,712,000
ADDITIONAL FINANCIAL DATA			
Fiscal Consolidated statement dated DEC 31 2018			
Assets		Liabilities	
Cash	29,079,000	Accts Pay	1,222,237,000
Accts Rec	1,967,210,000	Whol Financing Agreements Advances	413,317,000
Inventory	139,542,000	Accruals & Other Liabilities	64,876,000
Prepaid & Sundry Receivables	5,717,000	Due To Related Party	1,400,000
Curr Assets	2,141,548,000	Curr Liabs	1,701,830,000
Fixt & Equip	94,362,000	COMMON STOCK	100,000
Security Deposits & Other Assets	4,149,000	ADDIT. PD.-IN CAP	300,000
		ACCUM OTHER COMP	(1,061,000)
		RETAINED EARNINGS	538,890,000
Total Assets	2,240,059,000	Total Liabilities + Equity	2,240,059,000
From JAN 01 2018 to DEC 31 2018 annual sales \$9,767,005,000; cost of goods sold \$9,001,862,000. Gross profit \$765,143,000; operating expenses \$516,829,000. Operating income \$248,314,000; other income \$5,563,000; other expenses \$1,397,000; net income before taxes \$252,480,000; other tax \$6,749,000. Net income \$245,731,000.			
Submitted FEB 15 2019 by Akif Nizam, controller. Accountant: CohnReznick LLP, New York, New York.			
ACCOUNTANTS OPINION			
A review of the accountant's opinion indicates the financial statements meet generally accepted accounting principles and that the audit contains no qualifications.			
On MAR 20 2019 Ashley Dubuisson, HR, deferred all information.			
REQUEST FINANCIALS STATEMENTS			

You can ask D&B to make a personalized request to this company on your behalf to obtain its latest financial information by clicking the button below.

<input type="checkbox"/>	<u>Financial Date Requested</u>	<u>Requested Period</u>	<u>Requested Year</u>	<u>Requested By</u>	<u>Received Date</u>	<u>Status</u>
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No data found

The requested financials below were provided by SHI INTERNATIONAL CORP. and are not DUNSRight certified.

KEY BUSINESS RATIOS

Statement Date : 2018-12-31

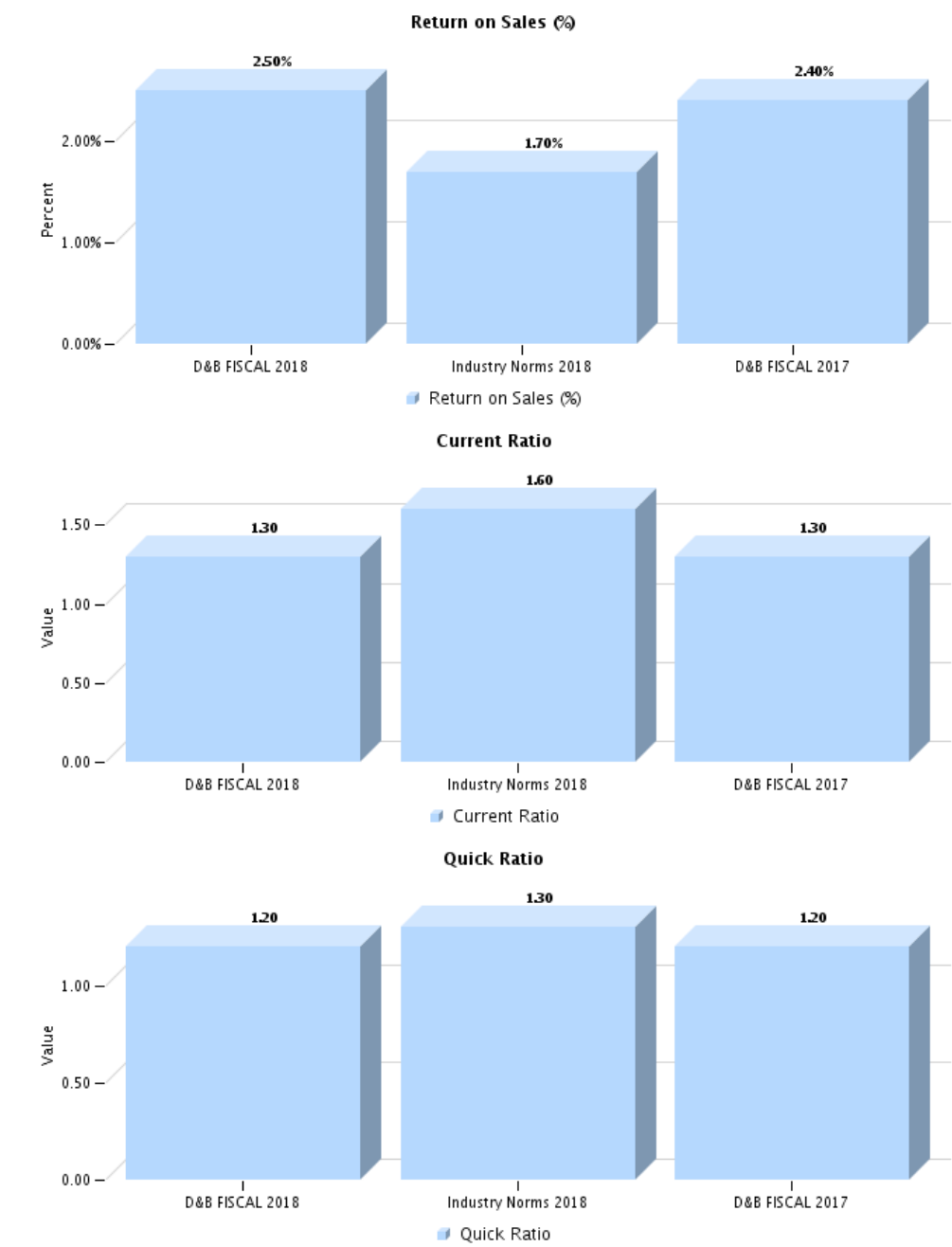
Based on this Number of Establishments : 31

Industry Norms Based On 31 Establishments

	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales %	2.5	1.7	2
Return on Net Worth %	45.7	11.0	1
Short Term Solvency			
Current Ratio	1.3	1.6	3
Quick Ratio	1.2	1.3	3
Efficiency			
Assets to Sale %	22.9	30.9	2
Sales/Net Working Capital	22.2	10.1	1
Utilization			
Total Liabilities / Net Worth %	316.2	88.4	4
UN = Unavailable			

Spread Financials

Financial Trend Graphs



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Associations

ALL CREDIT FILES WITH SAME D-U-N-S® NUMBER AS THIS D&B LIVE REPORT

Company Name	Type	Status	Date Created
SOFTWARE HOUSE INTERNATIONAL, INC.	Snapshot D-U-N-S Number 61-142-9481	Saved	11/03/2006
SHI INTERNATIONAL CORP.	Application - #FC9JYAV5	Cancelled	05/25/2016
EASTRIDGE TECHNOLOGY	ACCOUNT - #1081098	No Action Recommended	11/10/2016
SHI EMPLOYEE PURCHASES	ACCOUNT - #1057187	No Action Recommended	02/10/2017
SHI INTERNATIONAL CORP.	Application - #FCNHC4KTD	Approved	05/16/2017
SHI	Application - #FCN4CVQ6CD	Approved	06/29/2017
SHI	Application - #FCNHC6WCK	Approved	07/05/2017
SHI	Application - #FCN6C65JPA	Approved	07/05/2017
SHI	Application - #FCNJCB9LM9	Approved	07/17/2017
SHI	Application - #FCNECB9WGE	Approved	07/17/2017
SHI International Corp.	Application - #FCNNCFBPMC	Approved	07/21/2017
SHI International Corp.	Application - #FCNGKDKX4F	Approved	07/24/2017
SHI International Corp.	Application - #FCNAKKFB5X	Approved	08/04/2017
SHI International Corp.	Application - #FCN9KM48EY	Approved	08/08/2017
SHI Corp Services	ACCOUNT - #1092100	No Action Recommended	09/25/2017
SHI INTERNATIONAL CORP.	Application - #FCNWWG5KBW	Approved	06/12/2018
SHI International Corp.	ACCOUNT - #030087	No Action Recommended	06/13/2018

Your Information

Record additional information about this company to supplement the D&B information.

Note: Information entered in this section will not be added to D&B's central repository and will be kept private under your user ID. Only you will be able to view the information.

Account Number	Endorsement/Billing Reference * akif_nizam@shi.com	Sales Representatives
Credit Limit \$0.00	Total Outstanding \$0.00	